

UNIVERSITY

UNIVERSITY EXAMINATIONS

CHUKA AND EMBU CAMPUSES

EXAMINATION FOR THE AWARD OF CERTIFICATE IN COMPUTER SCIENCE

COSC 00105: IT TECHNICAL SUPPORT AND CUSTOMER CARE

STREAMS: CERT. Y1S2 TIME: 2 HOURS

DAY/DATE: MONDAY 22/03/2021 2.30 P.M. – 4.30 P.M.

INSTRUCTIONS:

• Answer question ONE and any other TWO

QUESTION ONE

- (a) Communication refers to imparting or exchanging of information by speaking, writing or using some other medium. Briefly explain four categories of communication. (4 marks)
- (b) Differentiate between vertical and horizontal communication in an organization.

(5 marks)

(c) Explain five elements of communication.

(5 marks)

(d) Name and describe four types of communication devices.

(8 marks)

(e) Discuss four barriers to effective communication.

(8 marks)

QUESTION TWO

- (a) Adherence to proper etiquette for a business meeting establishes respect among meeting participants.
 - (i) Outline eight rules for proper business meeting etiquette. (8 marks)
 - (ii) Discuss the procedure of arranging and conduction a business meeting.

(12 marks)

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QUESTION THREE

- (a) A group is considered as a set of two and more interacting individuals set to achieve a certain goal.
 - (i) Outline five general features of a group. (5 marks)
 - (ii) Differentiate between formal and informal groups. (5 marks)
 - (iii) Discuss five reasons for joining a group. (10 marks)

QUESTON FOUR

- (a) Discuss five ways of establishing personal rapport with the customer in a business environment. (10 marks)
- (b) You have been invited to give an oral presentation to a group of clients as an IT technical support officer. Explain how you would carry out an effective presentation. (10 marks)