

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR
OF PROCUREMENT AND LOGISTICS MANAGEMENT

BPLM 313: PROCUREMENT MANAGEMENT

STREAMS: BPLM

TIME: 2 HOURS

DAY/DATE: FRIDAY 26/03/2021

2.30 P.M. – 4.30 P.M.

INSTRUCTIONS: Attempt question ONE and any other TWO

- Q1. (i) Using examples discuss how the objectives of public procurement enhances economic growth of a country. [10 marks]
- (ii) Vividly discuss the process of open tendering [10 marks]
- (iii) Discuss the main stages that are involved in acquiring goods and services from a prospective supplier. [10 marks]
- Q2. (i) Discuss the importance of procurement plan using the content of the same (procurement plan) [10 marks]
- (ii) Write short notes on the following
- (a) Quality management in procurement [5 marks]
- (b) Total quality management [5 marks]
- Q3. (i) Discuss the application of the following incoterms
- (a) FCA: Free carrier
- (b) EXW: Ex-works
- (ii) Vividly discuss the main roles of a contract administrator while managing procurement contract [10 marks]
- Q4. (i) As a procurement specialist advice an organization on challenges of global procurement and how to mitigate them. [10 marks]
- (ii) Discuss any five tools that can be used to conduct price analysis [10 marks]